

Our Favourite Research Resources

Paid Subscriptions		
Name	Description	Link
iWave PRO	Career information, corporate directorships, charitable donations, charitable board service, real estate, political giving, SEC filings, and relationship data.	https://pro.iwave.com/
Wealth-X	Wealth-X provides you with access to unique intelligence on the world's wealthiest individuals - learn more about wealthx data and wealth x reports.	https://login.wealthx.com/
RelSci	Relationship mapping and tool to identify network connection to PMCF volunteers.	https://www.relsci.com/
Individual		
Name	Description	Link
<i>Real Estate</i>		
Canada411	Can use reverse phone look up and confirm current address information.	www.canada411.ca
Zocasa.com	Allows you to search for current listing prices of comparable or nearby properties if you are unable to find the actual assessed value of a prospects' real estate holdings. Requires creating a free account.	www.zocasa.com
PRIZM® Environics	Geographic, demographic and psychographic data with authoritative data from marketing and media sources to classify Canada's neighbourhoods into 67 unique lifestyle types. Great for getting a sense of your prospect's neighbourhood, lifestyle, and wealth, when you can't find concrete information.	http://www.environicsanalytics.ca/prizm5
<i>Career and Biographical Information</i>		
College of Physicians and Surgeons of Ontario	For confirming if someone is a medical doctor and their speciality.	http://www.cpso.on.ca/public-register/all-doctors-search
Law Society of Upper Canada	For confirming if someone is a lawyer and their speciality.	http://www2.lsuc.on.ca/LawyerParalegalDirectory/index.jsp
FP (Financial Post) Advisor	Includes directory of directors, listing of corporate directors of public companies, offers basic information. Accessible through the Toronto Public Library.	http://www.torontopubliclibrary.ca/databases/#alphaIndex-F
Canada's Rich 100	The definitive Canadian Business Magazine ranking of Canada's 100 Richest People and families. For basic information helpful in prospecting. Has not been updated since 2017.	https://www.canadianbusiness.com/lists-and-rankings/richest-people/100-richest-canadians-complete-list/
Globe and Mail Report on Business	Helpful for piecing together career history for higher profile individuals.	https://www.theglobeandmail.com/business/robb-magazine/

Toronto Star Historical Newspaper Archive	Articles and full page reproductions of the complete newspaper from 1894 to 2019. Toronto Library card required.	https://www.torontopubliclibrary.ca/detail.jsp?Entt=RDMEB0111&R=EDB0111
Globe and Mail Historical Newspaper Archive	Full-text articles from 1844 to 2018. Very good for retired individuals, old obituaries. Toronto Library card required.	https://www.torontopubliclibrary.ca/detail.jsp?Entt=RDMEB0057&R=EDB0057
Canadian Newsstand Major Dailies	News aggregator with full-text articles from major Canadian newspapers. Can sometimes provide additional biographical information. Accessible through the Toronto Public Library.	http://www.torontopubliclibrary.ca/databases/#alphaIndex-C
Wealth Indicators		
SEDI	Searchable database of trading in securities (shares, options, deferred share units) by public company insiders	www.sedi.com
SEDAR	To find information on public companies, look for the management circular/proxy (published annually) for executive salaries & compensations & stock holding of directors.	www.sedar.com
EDGAR	To find information on US public companies, look for the management circular/proxy (published annually) for executive salaries & compensations & stock holding of directors.	https://www.sec.gov/edgar/searchedgar/companysearch.html
The Counsel Network	Salary calculator to look up salary ranges for law firm associate positions in Calgary, Edmonton, Toronto and Vancouver.	http://www.thecounselnetwork.com/career-resources/salary-charts
Forbes	Worldwide list of billionaires. Can sort to see specific country.	https://www.forbes.com/billionaires/
Ontario Sunshine List	Salary information for public sector workers.	https://www.sunshinelist.ca/
Obituaries & Family Tree		
Ancestry	Good resource for building family trees. Requires paid account to access some information.	https://www.ancestry.ca/
Remembering.ca	Good resource for building family trees.	http://www.legacy.com/obituaries/remembering/
Legacy.com	Access to obituaries from Canadian newspapers. Good resource for building family trees.	http://www.legacy.com/ns/about/newspapers/international.aspx?cid=2&sid=47
Globe and Mail Obituaries	Good resource for building family trees and finding obituaries	https://www.legacy.com/ca/obituaries/theglobeandmail/browse
Toronto Star Obituaries	Good resource for building family trees and finding obituaries.	https://www.legacy.com/ca/obituaries/thestar/browse

Corporate		
Name	Description	Link
General Information		
Canada's Business Registry	This free government service gives you access to information about businesses within Canada.	https://beta.canadasbusinessregistries.ca/search
Companies of Canada	Provides completely free and open information about businesses in Canada. The data is sourced from the Canadian federal company register and is updated on a regular basis. Includes company information and officers associated with the company.	https://www.companiesofcanada.com/
Canadian Business & Current Affairs Database (CBCA)	Full text business and general interest articles from popular, academic, business, trade and peer-reviewed periodicals. Toronto Library card required.	http://www.torontopubliclibrary.ca/databases/#alphaIndex-C
Canadian Periodical Index	Articles from general, academic and business magazines. Index from 1980, full-text articles from 1983. Includes some French magazine titles. Toronto Library card required.	http://www.torontopubliclibrary.ca/databases/#alphaIndex-C
Scott's Business Directories Online	Detailed information on Canadian manufacturers, wholesalers and business services. Search product, type, location, etc. Toronto Library card required.	http://www.torontopubliclibrary.ca/databases/#alphaIndex-S
Mergent Intellect	Provides basic company facts on over 70 million U.S. private businesses, over 3.5 million Canadian private companies and over 6,500 U.S. public companies. Key features include industry news, executive details, financial information (5 years), company family trees and competitors lists. Toronto Library card required.	https://www.torontopubliclibrary.ca/detail.jsp?Entt=RDMEDB0188&R=EDB0188
Financial Post (FP) Advisor	Information on Canadian publicly traded companies, private companies, Crown corporations and municipal and provincial agencies as well as predecessors and defunct companies and industry reports. Includes Directory of Directors (connections listing) and Corporate Snapshots. Toronto Library card required.	https://www.torontopubliclibrary.ca/detail.jsp?Entt=RDMEDB0050&R=EDB0050
Charitable Giving		
Charity Village	Curated list of corporations with funding programs in Canada.	https://charityvillage.com/corporate-funding-programs/
Corporate Aid Tracker	Tracks and records corporate donations to large scale emergencies. Often lists Canadian companies as well as American companies.	https://www.uschamberfoundation.org/disaster-corporate-aid-trackers

Foundation		
Name	Description	Link
CRA Charities Listing	General information on Canadian foundations from their T3010s	https://apps.cra-arc.gc.ca/ebci/hacc/srch/pub/dsplyBscSrch?request_locale=en
Grant Connect	3,000+ Canadian grant-making foundations, 400+ corporations, government funding programs and U.S. foundations that support Canadian nonprofits. Toronto Library card required.	https://www.torontopubliclibrary.ca/detail.jsp?Entt=RDMEDB0020&R=EDB0020
Charity Village	Curated list of Canadian philanthropic and community foundations.	https://charityvillage.com/canadian-foundations/